

LUCIA SPECIALIZED HAULING, INC.
Account Reconciliation
As of Dec 31, 2014
01000 - Cash - Pioneer Savings Bank
Bank Statement Date: December 31, 2014

Filter Criteria includes: Report is printed in Summary Format.

Beginning GL Balance	(32,636.08)
Add: Cash Receipts	191,758.02
Less: Cash Disbursements	(156,904.43)
Add (Less) Other	<u>(22,405.72)</u>
Ending GL Balance	<u>(20,188.21)</u>
Ending Bank Balance	121,312.92
Add back deposits in transit	
Total deposits in transit	
(Less) outstanding checks	(139,627.86)
Total outstanding checks	
Add (Less) Other	(1,873.27)
Total other	
Unreconciled difference	<u>0.00</u>
Ending GL Balance	<u>(20,188.21)</u>

LUCIA SPECIALIZED HAULING, INC.

Aged Receivables

As of Dec 31, 2014

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Summary Format.

Customer ID	Amount Due
10000	4,195.20
10014	1,700.00
10028	1,300.00
10030	1,380.00
10043	2,850.00
10044	1,650.00
10061	7,730.00
10072	14,547.10
10076	384.72
10096	1,680.00
10098	2,000.00
10117	720.00
10156	24,250.00
10206	2,600.00
10263	1,300.00
10276	3,300.00
10475	24,371.88
10565	2,150.00
10606	16,861.38
10634	13,586.88
10724	5,000.00
10734	380.00
ATLAS	4,918.43
CONEMAUGH	7,839.00
GE	1,420.00
Nine Mile	999.39
Report Total	149,113.98

LUCIA SPECIALIZED HAULING, INC.

Aged Payables

As of Dec 31, 2014

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Summary Format.

Vendor	Amount Due
A Nuther Co	250.00
A Permits	-200.00
Access Health Systems	325.00
Alpern	305.98
Atlantic Detroit	-136.49
City of Boston Treasury Dept	650.60
Jeffery Reardon DBA Birdragon	1,500.00
Lombardi, Reinhard, Walsh et al	2,071.00
National Grid	3,258.67
Pauline Hyreenko DBA Sweet 'n Salty	8,156.59
Peoria County Highway	30.00
Richard Wood	3,950.00
State of Connecticut	8,191.21
Superintendent of State Police	1,933.85
Superior Business Supply	26.38
The Permit Company	18,221.18
Time Warner Cable	393.30
Verizon	35.22
Verizon Wireless	224.30
Waste Management of Eastern Michigan	711.40
West & Company	1,800.00
	<u>51,698.19</u>

LUCIA SPECIALIZED HAULING, INC.
Income Statement
For the Twelve Months Ending December 31, 2014

	Current Month	Year to Date
Revenues		
Sales	\$ 98,696.54	\$ 2,263,492.03
Gain/Loss on sale of asset	0.00	31,470.00
Sales/Fee Discounts	(411.95)	(8,136.77)
Total Revenues	<u>98,284.59</u>	<u>2,286,825.26</u>
Cost of Sales		
Chains/Binders/Tarps/Signs	174.07	4,820.58
Fuel & Oil	19,379.71	443,742.72
Meals/Rooms	146.77	4,241.05
Post/Search Loads	40.00	480.00
Tires	2,867.94	58,361.96
Tolls	963.47	16,415.84
Training	325.00	2,650.56
IFTA	578.30	793.46
Repair & Maint Equipment	9,770.75	163,117.46
Garage Supplies/Tools	783.87	11,592.42
Escort Service	4,568.11	156,377.18
Loading/Unloading	835.50	2,552.50
Packing/crating	0.00	9,558.18
Rigging/Storage	0.00	10.80
Equipment Rental Other	0.00	414.45
HUT	1,020.05	6,056.15
Permits	4,162.40	77,992.45
Fees for Driver Advances	0.00	731.96
Insurance	22,174.00	282,796.35
Fuel Tax	0.00	345.09
Fed Hwy Tax	144.00	6,510.78
Subcontractor Trucking	5,250.00	86,824.00
Comdata Service Charge	86.47	1,815.24
Total Cost of Sales	<u>73,270.41</u>	<u>1,338,201.18</u>
Gross Profit	<u>25,014.18</u>	<u>948,624.08</u>

	Current Month	Year to Date
Expenses		
Truck/Trailer Registration	0.00	29,038.34
Fines	0.00	702.00
Registrations-Other Vehicles	0.00	11.00
Advertising Expense	244.00	925.98
Bank Charges	205.01	10,470.58
Damages	0.00	11,200.00
Dues & Subscriptions	0.00	587.00
Health Insurance	1,986.79	22,812.51
Interest Expense	6,018.52	9,655.58
Office Supply/Postage/Computer	368.84	6,746.89
Officer Life Insurance	0.00	2,659.70
Payroll Tax	4,684.18	65,269.22
Penalties	0.00	1,168.75
Per Diem - Driver	2,496.00	29,250.00
Professional Fees	232.50	53,499.18
Rent Expense - Mariaville Road	12,500.00	37,500.00
Repairs & Maint Expense-689	911.19	6,922.41
Utilities Expense - Mariaville	2,248.58	25,570.06
Salaries/Wages	56,565.40	604,019.32
Sales Tax on Leased Equip.	0.00	122.48
Other Expense	4,002.13	5,917.39 *
Total Expenses	<u>92,463.14</u>	<u>924,048.39</u>
Net Income	<u>(\$ 67,448.96)</u>	<u>\$ 24,575.69</u>

*Corrected prior period entry



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LUCIA SPECIALIZED HAULING, INC
689 MARYVILLE RD
SCHENECTADY NY 12306-6806

Page: 1

Account Number: 8403510
Statement Date: 12/31/14
Checks/Items Enclosed: 229

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Beginning November 15, Pioneer Bank will pay electronic items in the order of lowest to highest dollar amount except for checks, which are paid in check number order. Beginning December 1, we will increase the Overdraft, Non-Sufficient Funds, and Uncollected Funds fees for business customers from \$30 to \$35, and the Stop Payment fee from \$25 to \$30.

Account Name	Account Number	Balance
BUSINESS CHECKING	8403510	121,312.92
Passbook Loans	8403510	2,688.34

BUSINESS CHECKING	LUCIA SPECIALIZED HAULING, INC	Root	8403510
Beginning Balance	12/01/14	65,445.13	
Deposits / Misc Credits	24	191,808.02	
Withdrawals / Misc Debits	259	135,940.23	
** Ending Balance	12/31/14	121,312.92	**
Service Charge		141.16	

Average Balance	78,673
Average Collected Balance	65,059
Minimum Balance	24,372
Enclosures	229

TRANSACTION DETAIL

Date	Activity Description	Deposits	Withdrawals	Balance
12/01	SALIC 5366/EDI PAYMNT	950.00		66,395.13
12/01	CHECK #37627		1,475.00	64,920.13
12/01	CHECK #40702		915.91	64,004.22
12/01	CHECK #40698		635.96	63,368.26
12/01	CHECK #37630		25.75	63,342.51
12/01	CHECK #37631		32.95	63,309.56
12/01	CHECK #37632		163.82	63,145.74
12/01	CHECK #37633		998.95	62,146.79
12/01	CHECK #37636		160.80	61,985.99
12/01	CHECK #40685		37.35	61,948.64
12/01	CHECK #40686		500.76	61,447.88
12/01	CHECK #40689		607.98	60,839.90

P.O. Box 1048, Troy, New York 12181 telephone: (518) 687-5750 www.pioneerbanking.com info@pioneerbanking.com

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